## FAQ - Grow Lamp Rebates

I was interested in rebates and my utility told me they weren't available. But Seinergy said it was possible, handled all the logistics, and brought me a \$32,000 check! - Oklahoma Grower

**Am I eligible for rebates? How much?** Rebates may be available to indoor or greenhouse growers, on a commercial electric account, who are purchasing thirty or more efficient fixtures. There are over 3,000 electric utilities in the United States, each with their own unique rebate offering. Seinergy helps growers understand if rebates are available, and for how much - based on location and equipment.

**Who pays grow lamp rebates?** Your local electric utility funds rebates. Growing plants indoors or in greenhouses requires a large amount of electricity, yet efficient technology costs 2-3 times more to purchase. To encourage businesses to use less electricity, some utilities offer special "conservation funds" to reduce the purchase price of efficient commercial equipment.

What is the rebate process? Once you sign an engagement contract, we'll get moving. Seinergy gathers information, perform custom energy & financial calculations, and apply with your utility. When we receive pre-approval, the utility will inspect your site, then give the green light for purchasing equipment. After equipment is installed, there will be a post-inspection. Then the utility will issue your rebate check.

**Do rebates slow my business' opening?** Not if you begin early enough. We recommend starting with Seinergy at least six weeks before you plan to hang lights. However, many growers accidentally disqualify themselves by waiting too long. Start early. Most of the waiting is for internal utility processing. However, you can speed things up by promptly supplying Seinergy with requested information, and ensuring your facility is ready to go.

When will I get my rebate check? You will receive your rebate check three to six weeks after your lights are hung with plants under them. Most often, you will need to pay your lighting vendor in full before you receive a rebate.

What if I haven't finished my facility and finalized layout? That's OK. A part of being a Seinergy client is having access to custom financial and energy modeling. We can help you understand the short and long-term cash implications for different facility choices (including upfront cash, rebates, electric bills, HVAC, and bulb replacements).

Are there any other rebates available? Seinergy specializes in understanding horticultural rebates and bringing customers the most cash back. In some cases there are other rebates available for dehumidification, HVAC systems, controllers or other upgrades.

Why would I choose Seinergy for rebates? Can I do it myself? Growers can process rebates by themselves. However, we've been surprised at how much money they've unknowingly left on the table with incorrect application inputs. Or received a "no" from their utility because they did not ask the right questions. We specialize in understanding and maximizing grow lamp rebates; we help you afford premium equipment without extra hassle or guesswork.

**How much does Seinergy cost?** Seinergy manages all aspects of your rebate process for 10% of all rebates paid, or 8% for Gavita or Agrolux fixtures. No deposits necessary, we get paid when you do.

How do I begin? Find out if your project is eligible. Give us a call, or enter project details online