

Grid Relief Retrofit FAQ

Fall, 2022 For Cultivators

Why am I getting paid to retrofit?

The California grid is strained due to an increase in demand for electricity. To prevent blackouts and power disruptions, CA's governor declared a state of emergency and created special funds for projects that directly reduce electric demand.

Who pays these incentives?

CA's three IOUs (investor owned utilities) PG&E, So Cal Edison, and SDG&E.

What if I'm expanding my facility at the same time?

Your project will most likely not be eligible.

What if I want to test LEDs or use them in one room?

The retrofit LEDs must replace at least 50% of the total fixtures in your facility.

When can I expand my facility?

When the program is complete and you've utilized the new fixtures longer than one year.

What if I decide 6 months from now, I can't wait, and expand anyway?

If you expand the facility within 12 months of starting the program, you may not see the rebate, or it may be lower. Seinerger analysts can help you understand financial implications of any change in plan.

How and when will I be paid?

You will receive the first check 3-4 months after your new LEDs are installed and running. You will receive checks quarterly for one year after the install. Seinerger will receive the rebate check and issue a direct deposit to you within 3 business days. To participate in this program, you must sign up with ACH for direct deposits.

Why is there a range of \$/back in my estimate?

The grid value of energy savings changes every hour and every day and is not a fixed input. We work extensively to give a realistic estimate for a \$-back incorporating your actual meter data and equipment. This program is nuanced. The \$-back estimate reflects what your facility was using, what new equipment will be installed, and—most importantly—the hours of day the energy will be saved on the grid.

How can I maximize my \$-back?

The first control you have is what equipment you choose to install. In addition, Seinerger analysts will help evaluate your project during the duration of the measurement period. They will make recommendations or suggestions for altering your growing practices to increase your \$-back.

Why does Seinerger earn a portion of my rebate?

Seinerger analysts have put hundreds of hours into understanding how this process works and how the numbers apply to Controlled Environmental Agriculture facilities. This is not a simple payback rebate like others around the country.

Why can't I do this myself; I've done other rebates before?

Due to the highly nuanced nature of this program, it is not possible to work directly with your utility for Grid Relief payments. You must work with a trained aggregator, such as Seinerger.

How can I find out more?

Visit www.seinerger.com/CA_Grid_Relief to check eligibility or enroll your project.